

## PRESS RELEASE

### Pfeiffer Vacuum announces the results for the first quarter of 2011

- **Sales revenues strongly increased**
- **New orders lead to increase in sales forecast**
- **Integration of adixen is going according to plan**

**Asslar, Germany, May 3, 2110.** Pfeiffer Vacuum's sales revenues have developed very well in the first quarter of 2011. The significant increase of 190 percent compared to the previous year is – aside the excellent growths in the core business – largely due to the initial consolidation of the adixen brand. The company acquired the vacuum division "adixen" from the company Alcatel-Lucent on December 31, 2010, so all income statement results in 2011 are affected by this transaction.

#### Overview of the key figures:

|                         | <b>Q1/2011</b>  | <b>Q1/2010</b> | <b>Change</b> |
|-------------------------|-----------------|----------------|---------------|
| Sales                   | € 143.6 million | € 49.5 million | 190.0 %       |
| Operating profit (EBIT) | € 20.5 million  | € 11.3 million | 81.5 %        |
| Earnings after tax      | € 13.7 million  | € 9.2 million  | 48.2 %        |
| Earnings per share      | € 1.38          | € 1.08         | 27.8 %        |
| New orders              | € 151.7 million | € 49.4 million | 207.1 %       |
| Order backlog           | € 99.3 million  | € 41.7 million | 138.1 %       |

Pfeiffer Vacuum has adjusted the presentation in the report because of the acquisition-related shift in the regional distribution of revenue. The sales in Germany are thus no longer reported separately but rather in the amount for Europe, the "Americas" region includes the sales in North and South America. In Europe, sales in the first quarter of 2011 more than doubled to € 63.0 million compared to the previous year (previous year: € 30.2 million). In America, sales have nearly tripled to € 27.2 million (previous year: € 10.0 million). Sales in Asia have increased more than sixfold to € 53.0 million (previous year: € 8.7 million).

One of the main reasons for the acquisition of the adixen brand is their technological leadership and excellent positioning in dry backing pumps. Backing pump sales thus rose to € 54.5 million (previous year: € 6.5 million). Thanks mainly to the very good development in the core business of Pfeiffer Vacuum, turbopump sales have almost doubled to € 39.5 million (previous year: € 20.1 million). Sales of instruments and components have also almost doubled to € 29.0 million (previous year: € 15.8 million). Service likewise experienced a significant increase in sales to € 19.0 million (previous year: € 5.0 million). The systems registered a slight decline in sales to € 1.6 million (previous year: € 2.2 million).

Revenue distribution by markets has likewise clearly changed due to the acquisition. Sales in the semiconductor market have thus increased to € 53.8 million (previous year: € 4.4 million). Sales in the industrial market segment doubled to € 27.3 million (previous year: € 13.1 million); in the market segment coating, sale rose to € 27.0 million (previous year: € 7.1 million). Sales in analytics increased to € 20.7 million (previous year: € 13.8 million). In the market for research and development, sales improved to € 14.6 million (previous year: € 11.1 million).

New orders in the first quarter of 2011 amount to € 151.7 million (previous year: € 49.4 million). This increase of € 102.3 million is strongly affected by the taking into account of new adixen orders. But new orders from the previous Pfeiffer Vacuum Group have also developed remarkably well with an increase of more than 30%. The book to bill ratio, the ratio of new orders to sales, was 1.06 on March 31, 2011 (previous year: 1.0). The order backlog increased to € 99.3 million as at March 31, 2011 (previous year: € 49.4 million). This is an increase again is due mainly to the adixen division, but also to an increase in the volume of orders for the previous Pfeiffer Vacuum Group.

Effects from the initial consolidation of adixen resulted in a decline in gross margin of 11.2 percentage points to 34.1 percent (previous year:

45.3 percent). Gross profit in the past quarter thus amounted to € 49.0 million, corresponding to an increase of 118.3 percent (previous year: € 22.4 million). This development together with increased exchange rate losses resulted in a growth in operating profit by 81.5 percent to € 20.5 million (previous year: € 11.3 million). This corresponds to an EBIT margin of 14.2 percent in the first quarter of 2011 (previous year: 22.7 percent). The net profit came to € 13.7 million (previous year: € 9.2 million). A net profit of € 1.38 per share was achieved (previous year: € 1.08). An increase in the average stock of shares in circulation should be taken into account when calculating earnings per share. This value was higher compared to the previous year through the increase in capital by 10 percent and the sale of treasury stock (5.1 percent of existing share capital) in November 2010.

Manfred Bender, Chief Executive Officer of Pfeiffer Vacuum, comments on the current results as follows: "We achieved a superb growth in sales with adixen in the first quarter. The margins are impacted by the weak US-Dollar. It is our task for this year and next to bring the margins in our new business units to a higher level." Bender estimates: "Given the exceptional volume of new orders, sales of around € 550 million should be achievable in the full-year."

**Attachments:** Balance sheet, income and cash flow statements

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**About Pfeiffer Vacuum**

Pfeiffer Vacuum (Stock Exchange symbol PFV, ISIN DE0006916604) is a leading supplier of vacuum solutions worldwide. Besides a full range of hybrid and magnetic bearing turbo pumps, our portfolio includes backing pumps, measurement and analysis tools and components as well as vacuum chambers and systems. Since introducing the turbomolecular pump Pfeiffer Vacuum has been known for innovative solutions and high-tech products in the analytics sector, in research and development, environmental technology, chemistry, semiconductor production and vacuum coating technologies as well as in the automobile industry and numerous other sectors. Founded in 1890, Pfeiffer Vacuum is active all over the world today. The company employs around 2,300 staff and has 28 subsidiaries.

For more information, please visit [www.pfeiffer-vacuum.de](http://www.pfeiffer-vacuum.de).

**Consolidated Statements of Income** (in K €; unaudited)

|                                                         | Three months ended<br>March 31, |         |
|---------------------------------------------------------|---------------------------------|---------|
|                                                         | 2011                            | 2010    |
| Net sales .....                                         | 143,625                         | 49,534  |
| Cost of sales .....                                     | -94,637                         | -27,095 |
| <b>Gross profit</b> .....                               | <b>48,988</b>                   | 22,439  |
| Selling and marketing expenses .....                    | -12,922                         | -6,267  |
| General and administrative expenses .....               | -9,379                          | -3,156  |
| Research and development expenses .....                 | -5,168                          | -1,832  |
| Other operating income .....                            | 4,985                           | 356     |
| Other operating expenses .....                          | -6,052                          | -273    |
| <b>Operating profit</b> .....                           | <b>20,452</b>                   | 11,267  |
| Financial expenses .....                                | -569                            | -99     |
| Financial income .....                                  | 98                              | 1,342   |
| <b>Income before income taxes</b> .....                 | <b>19,981</b>                   | 12,510  |
| Income taxes .....                                      | -6,294                          | -3,272  |
| <b>Net income</b> .....                                 | <b>13,687</b>                   | 9,238   |
| Thereof attributable to:                                |                                 |         |
| <b>Pfeiffer Vacuum Technology AG shareholders</b> ..... | <b>13,629</b>                   | 9,154   |
| Non-controlling interests .....                         | 58                              | 84      |
| <b>Earnings per share (in €):</b>                       |                                 |         |
| Basic .....                                             | 1.38                            | 1.08    |
| Diluted .....                                           | 1.38                            | 1.08    |

**Consolidated Balance Sheets (in K €; unaudited)**

|                                                                   | <b>March 31,<br/>2011</b> | <b>December 31,<br/>2010</b> |
|-------------------------------------------------------------------|---------------------------|------------------------------|
| <b>Assets</b>                                                     |                           |                              |
| Intangible assets .....                                           | 93,416                    | 93,565                       |
| Property, plant and equipment .....                               | 81,135                    | 80,582                       |
| Investment properties .....                                       | 611                       | 616                          |
| Shares in associated companies .....                              | 2,150                     | 2,150                        |
| Prepaid pension cost .....                                        | 514                       | 554                          |
| Deferred tax assets .....                                         | 5,393                     | 5,850                        |
| Other non-current assets .....                                    | 3,428                     | 3,146                        |
| <b>Total non-current assets</b> .....                             | <b>186,647</b>            | <b>186,463</b>               |
| Inventories .....                                                 | 110,624                   | 104,511                      |
| Trade accounts receivable .....                                   | 86,806                    | 85,551                       |
| Other accounts receivable .....                                   | 16,347                    | 9,581                        |
| Prepaid expenses .....                                            | 1,916                     | 1,628                        |
| Cash and cash equivalents .....                                   | 80,405                    | 84,975                       |
| <b>Total current assets</b> .....                                 | <b>296,098</b>            | <b>286,246</b>               |
| <b>Total assets</b> .....                                         | <b>482,745</b>            | <b>472,709</b>               |
| <b>Shareholders' equity and liabilities</b>                       |                           |                              |
| <b>Equity</b>                                                     |                           |                              |
| Share capital .....                                               | 25,261                    | 25,261                       |
| Additional paid-in capital .....                                  | 98,862                    | 98,862                       |
| Retained earnings .....                                           | 159,281                   | 145,652                      |
| Other equity components .....                                     | -2,394                    | -2,160                       |
| <b>Equity of Pfeiffer Vacuum Technology AG shareholders</b> ..... | <b>281,010</b>            | <b>267,615</b>               |
| Non-controlling interests .....                                   | 2,343                     | 2,361                        |
| <b>Total equity</b> .....                                         | <b>283,353</b>            | <b>269,976</b>               |
| Financial liabilities .....                                       | 75,243                    | 75,487                       |
| Provisions for pensions .....                                     | 6,284                     | 6,298                        |
| Deferred tax liabilities .....                                    | 1,003                     | 1,001                        |
| <b>Total non-current liabilities</b> .....                        | <b>82,530</b>             | <b>82,786</b>                |
| Trade accounts payable .....                                      | 49,717                    | 54,262                       |
| Other payables .....                                              | 17,064                    | 19,120                       |
| Provisions .....                                                  | 30,062                    | 26,885                       |
| Income tax liabilities .....                                      | 13,648                    | 11,868                       |
| Customer deposits .....                                           | 4,164                     | 4,642                        |
| Financial liabilities .....                                       | 2,207                     | 3,170                        |
| <b>Total current liabilities</b> .....                            | <b>116,862</b>            | <b>119,947</b>               |
| <b>Total shareholders' equity and liabilities</b> .....           | <b>482,745</b>            | <b>472,709</b>               |

**Consolidated Statements of Cash Flows** (in K €; unaudited)

|                                                                                | Three months ended<br>March 31, |               |
|--------------------------------------------------------------------------------|---------------------------------|---------------|
|                                                                                | 2011                            | 2010          |
| <b>Cash flow from operating activities:</b>                                    |                                 |               |
| Net income .....                                                               | 13,687                          | 9,238         |
| Depreciation/amortization .....                                                | 2,757                           | 1,046         |
| Gains from disposals of assets .....                                           | 64                              | -1,088        |
| Other non-cash income/expenses .....                                           | 117                             | 448           |
| Effects of changes of assets and liabilities:                                  |                                 |               |
| Inventories .....                                                              | -7,775                          | -1,327        |
| Receivables and other assets .....                                             | -9,477                          | -573          |
| Provisions, including pension and income tax liabilities .....                 | 5,368                           | 1,939         |
| Payables, other liabilities .....                                              | -6,577                          | 59            |
| <b>Net cash used in/provided by operating activities</b> .....                 | <b>-1,836</b>                   | <b>9,742</b>  |
| <b>Cash flow from investing activities:</b>                                    |                                 |               |
| Proceeds from disposals of fixed assets .....                                  | 925                             | 34            |
| Capital expenditures .....                                                     | -5,767                          | -221          |
| Proceeds from disposals of investment securities .....                         | -                               | 2,456         |
| Payments for acquisitions .....                                                | -                               | -9,917        |
| <b>Net cash used in investing activities</b> .....                             | <b>-4,842</b>                   | <b>-7,648</b> |
| <b>Cash flow from financing activities:</b>                                    |                                 |               |
| Redemptions of financial liabilities .....                                     | -899                            | -7,336        |
| <b>Net cash used in financing activities</b> .....                             | <b>-899</b>                     | <b>-7,336</b> |
| Effects of foreign exchange rate changes<br>on cash and cash equivalents ..... | 3,007                           | 1,026         |
| <b>Net decrease in cash and cash equivalents</b> .....                         | <b>-4,570</b>                   | <b>-4,216</b> |
| Cash and cash equivalents at beginning of period .....                         | 84,975                          | 61,983        |
| <b>Cash and cash equivalents at end of period</b> .....                        | <b>80,405</b>                   | <b>57,767</b> |