

1Q 2019 Supplemental Information for Earnings Conference Call

May 2, 2019



Aggregates

Essential Material | Valuable Asset

IMPORTANT DISCLOSURES

Forward Looking Statements

This document contains forward-looking statements. Statements that are not historical fact, including statements about Vulcan's beliefs and expectations, are forward-looking statements. Generally, these statements relate to future financial performance, results of operations, business plans or strategies, projected or anticipated revenues, expenses, earnings (including EBITDA and other measures), dividend policy, shipment volumes, pricing, levels of capital expenditures, intended cost reductions and cost savings, anticipated profit improvements and/or planned divestitures and asset sales. These forward-looking statements are sometimes identified by the use of terms and phrases such as "believe," "should," "would," "expect," "project," "estimate," "anticipate," "intend," "plan," "will," "can," "may" or similar expressions elsewhere in this document. These statements are subject to numerous risks, uncertainties, and assumptions, including but not limited to general business conditions, competitive factors, pricing, energy costs, and other risks and uncertainties discussed in the reports Vulcan periodically files with the SEC.

Forward-looking statements are not guarantees of future performance and actual results, developments, and business decisions may vary significantly from those expressed in or implied by the forward-looking statements. The following risks related to Vulcan's business, among others, could cause actual results to differ materially from those described in the forward-looking statements: those associated with general economic and business conditions; the timing and amount of federal, state and local funding for infrastructure; changes in Vulcan's effective tax rate; the increasing reliance on information technology infrastructure for Vulcan's ticketing, procurement, financial statements and other processes could adversely affect operations in the event that the infrastructure does not work as intended, experiences technical difficulties or is subjected to cyber-attacks; the impact of the state of the global economy on Vulcan's businesses and financial condition and access to capital markets; changes in the level of spending for private residential and private nonresidential construction; the highly competitive nature of the construction materials industry; the impact of future regulatory or legislative actions, including those relating to climate change, wetlands, greenhouse gas emissions, the definition of minerals, tax policy or international trade; the outcome of pending legal proceedings; pricing of Vulcan's products; weather and other natural phenomena, including the impact of climate change; energy costs; costs of hydrocarbon-based raw materials; healthcare costs; the amount of long-term debt and interest expense incurred by Vulcan; changes in interest rates; volatility in pension plan asset values and liabilities, which may require cash contributions to the pension plans; the impact of environmental cleanup costs and other liabilities relating to existing and/or divested businesses; Vulcan's ability to secure and permit aggregates reserves in strategically located areas; Vulcan's ability to manage and successfully integrate acquisitions; the effect of changes in tax laws, guidance and interpretations; significant downturn in the construction industry may result in the impairment of goodwill or long-lived assets; changes in technologies, which could disrupt the way we do business and how our products are distributed; and other assumptions, risks and uncertainties detailed from time to time in the reports filed by Vulcan with the SEC. All forward-looking statements in this communication are qualified in their entirety by this cautionary statement. Vulcan disclaims and does not undertake any obligation to update or revise any forward-looking statement in this document except as required by law.

Solid First Quarter Results are Consistent with Full-Year Expectations

Total revenues up 17% and operating earnings increased 29%

Net earnings of \$63 million and Adjusted EBITDA of \$193 million

Aggregates segment gross profit increased 25% and unit profitability expanded

Broad-based aggregates shipment growth and continued pricing momentum

See Appendix for reconciliation of non-GAAP measures.

AGGREGATES GROSS PROFIT INCREASED SHARPLY OVER PRIOR YEAR

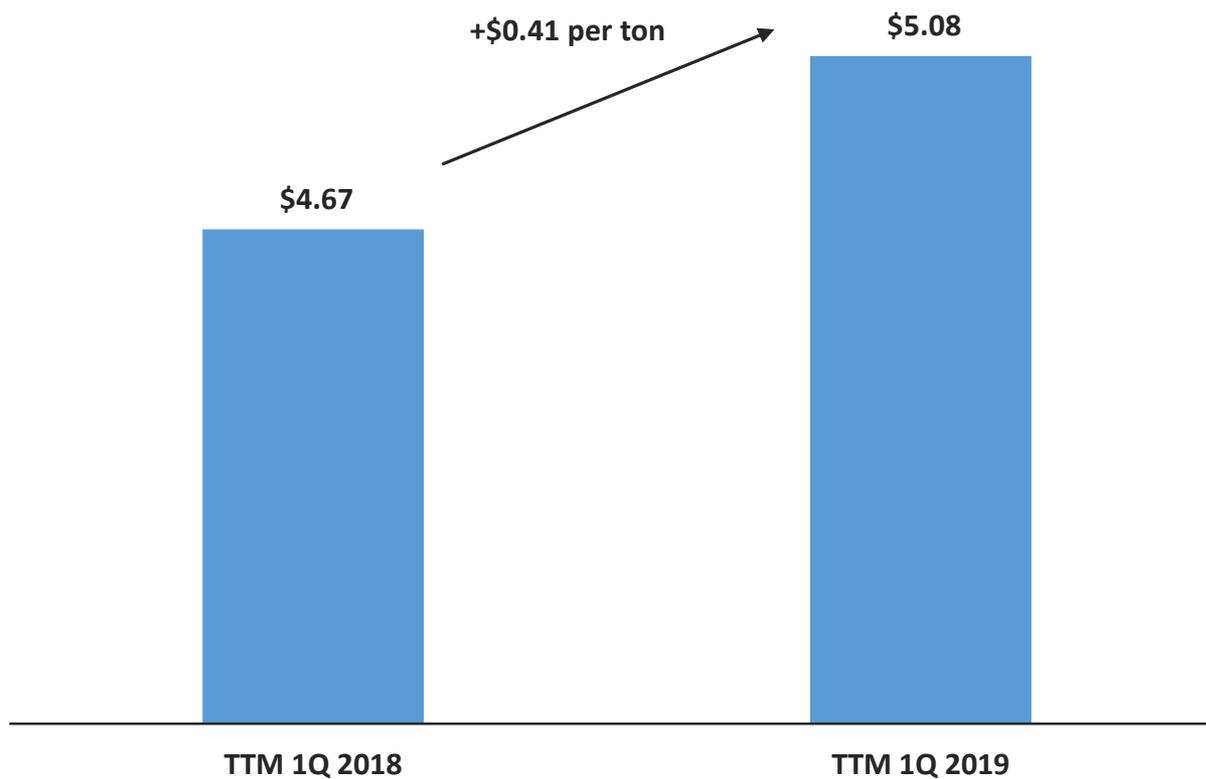
Aggregates segment same-store first quarter highlights

	Year-over-Year % Change	
Gross Profit	 25%	Gross profit margin expanded 100 basis points
Shipments	 11%	Broad-based shipment growth
Mix-adjusted price	 6%	Momentum continued with growth across all markets; adjusted for ~40 bps of unfavorable mix
Unit cost of sales (freight-adjusted)	 3%	Impacted by record rainfall in California and planned repair and maintenance costs
Gross profit/ton	 12%	\$4.11 per ton, + \$0.45 over prior year period
Cash gross profit/ton	 7%	\$5.67 per ton, +\$0.39 over prior year period
Flow-through (TTM 1Q 2019)	57%	In line with longer-term expectations of 60%

See Appendix for reconciliation of non-GAAP measures.

CONTINUED IMPROVEMENT IN AGGREGATES SEGMENT UNIT PROFITABILITY

Aggregates segment same-store TTM gross profit per ton



GROWING PUBLIC CONSTRUCTION ACTIVITY AND ECONOMIC STRENGTH IN VULCAN-SERVED MARKETS

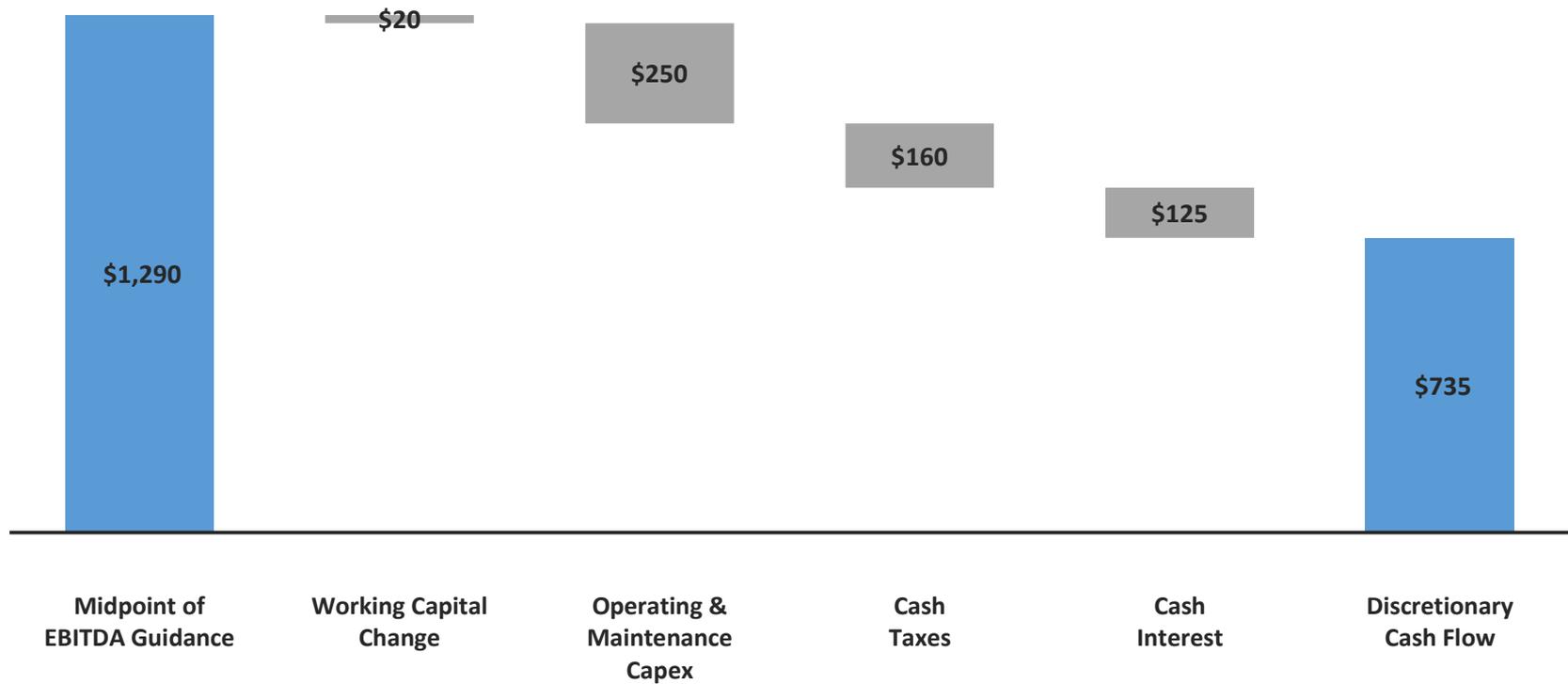


- Two strong years of construction starts driving growth in highway demand across Vulcan's footprint
- Both housing and private nonresidential demand continue to grow in key Vulcan-served markets
- Above average total employment growth in Vulcan-served states
- Vulcan's growing backlog and booking pace reflects the positive demand environment

Source: Dodge Analytics, U.S. Bureau of Labor and Statistics, and Company estimates

SOLID CASH GENERATION

2019 Projected discretionary cash flow



See Appendix for reconciliation of non-GAAP measures.

CONTINUED GROWTH IN PROFITABILITY, CASH FLOWS AND EARNINGS

Reaffirm 2019 Earnings and EBITDA Guidance

Adjusted EBITDA of \$1,250 to \$1,330 million
Earnings from Continuing Operations per diluted share of \$4.55 to \$5.05

Gradual recovery in construction activity continues, led by strength in public

- Aggregates shipments growth of 3 to 5 percent

Market confidence drives positive price climate

- Aggregates price growth of 5 to 7 percent

Aggregates flow-through consistent with longer-term expectations

Earnings improvement in non-aggregates segments, led by Asphalt

- Non-Aggregates gross profit growth of 15 to 20 percent

Other Key Metrics

- Selling, Administrative and General expense of approximately \$355 million
- Interest Expense of approximately \$130 million
- Depreciation, depletion, accretion and amortization expense of approximately \$360 million
- Effective Tax Rate of approximately 20%

RECONCILIATION OF NON-GAAP MEASURES

EBITDA

EBITDA is an acronym for Earnings Before Interest, Taxes, Depreciation and Amortization and excludes discontinued operations. GAAP does not define EBITDA and it should not be considered as an alternative to earnings measures defined by GAAP. We adjust EBITDA for certain items to provide a more consistent comparison of earnings performance from period to period. We use this metric to assess the operating performance of our business and for a basis of strategic planning and forecasting as we believe it closely correlates to long-term shareholder value.

Adjusted and Projected EBITDA <i>(in millions)</i>	Actual		Midpoint
	Q1 2019	Q1 2018	Projected FY 2019
Net earnings	\$ 63.3	\$ 53.0	\$ 64.0
Income tax expense (benefit)	10.7	(4.9)	16.0
Interest expense, net	32.9	37.8	13.0
Loss on discontinued operations, net of tax	0.6	0.4	-
EBIT	\$107.6	\$86.3	\$93.0
Depreciation, depletion, accretion and amortization	89.2	81.4	36.0
EBITDA	\$196.7	\$167.7	\$1,290
Gain on sale of businesses	(4.1)	(2.9)	-
Business interruption claims recovery	-	(1.7)	-
Business development	-	0.5	-
Restructuring charges	-	4.2	-
Adjusted EBITDA	\$192.7	\$167.8	-

Aggregates Segment Incremental Gross Profit Flow-Through Rate

Aggregates segment incremental gross profit flow-through rate is not a GAAP measure and represents the year-over-year change in gross profit divided by the year-over-year change in segment sales excluding freight & delivery (revenues and costs). We present this metric as it is consistent with the basis by which we review our operating results. We believe that this presentation is consistent with our competitors and meaningful to our investors as it excludes revenues associated with freight & delivery, which are pass-through activities (we do not generate a profit associated with the transportation component of the selling price of the product).

Aggregates Segment <i>(in millions)</i>	TTM	
	Q1 2019	Q1 2018
Gross profit	\$1,029.4	\$864.0
Contribution from acquisitions (same-store)	(11.7)	1.0
Same-store gross profit	\$1,017.7	\$865.0
Segment sales	\$3,649.0	\$3,145.5
Freight and delivery revenues	(833.1)	(681.7)
Segment sales excluding freight & delivery	\$2,815.8	\$2,463.7
Contribution from acquisitions (same-store)	(85.4)	(1.6)
Same-store segment sales excluding freight & delivery	\$2,730.4	\$2,462.1
Incremental gross profit margin (GAAP)	33%	
Incremental flow-through rate (Non-GAAP)	47%	
Same-store incremental flow-through rate (Non-GAAP)	57%	

Aggregates Segment Cash Gross Profit

Aggregates segment cash gross profit adds back noncash charges for depreciation, depletion, accretion and amortization (DDA&A) to Aggregates segment gross profit. Aggregates segment cash gross profit per ton is computed by dividing Aggregates segment cash gross profit by tons shipped. We present this metric as we believe it closely correlates to long-term shareholder value and we and the investment community use this metric to assess the operating performance of our business.

Aggregates Segment <i>(in millions)</i>	Same-Store		Actual	
	Q1 2019	Q1 2018	Q1 2019	Q1 2018
Gross profit	\$185.1	\$148.3	\$185.7	\$148.2
DDA&A	70.2	65.6	72.5	66.0
Aggregates segment cash gross profit	\$ 255.2	\$ 213.9	\$ 258.2	\$ 214.2
Units shipments - tons	45.0	40.5	45.6	40.5
Aggregates segment cash gross profit per ton	\$ 4.11	\$ 3.66	\$ 4.07	\$ 3.66
Aggregates segment cash gross profit per ton	\$ 5.67	\$ 5.28	\$ 5.66	\$ 5.28